



# BUY-TO-LET PRODUCT GUIDE

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**30th March 2026**

BBR is currently 3.75%



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# AFFORDABILITY

	2 Year Fixed	5 Year Fixed
Basic Rate	125%	125%
Higher Rate	140%	125%
Additional Rate	140%	125%
Limited Company / LLP	125%	125%

#### Interest Calculation Rate

**2 year fixed rate** - Affordability calculated on the greater of payrate plus 2% or 100% at BOE plus 5%

**5 year fixed rate** - Affordability calculated on payrate

# STANDARD BUY-TO-LET

## Key Features

- Available for both Individual and Corporate borrowers
- For lending against houses, leasehold flats, maisonettes and new build properties
- Product fees can be added to the loan over and above the maximum loan limits
- A non-refundable application fee of £185 applies, unless otherwise stated
- Purchase and Remortgage applications
- Maximum Loan: £3,000,000 subject to loan to value limits (restricted to £2,000,000 for Tier 2 products)
- **Holiday Let not available for Tier 2 borrowers**

2 Year Fixed – Tier 1	
Max LTV	75%
Initial Rate	3.79%
Fee	7%
ICR	125% / 140%
ERC	2% in year 1 2% in year 2
Revert Rate	8.75% (BBR + 5%)
Product Code	STD-2757-012

2 Year Fixed – Tier 2	
Max LTV	75%
Initial Rate	4.45%
Fee	7%
ICR	125% / 140%
ERC	2% in year 1 2% in year 2
Revert Rate	8.75% (BBR + 5%)
Product Code	STD2-2757-005

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- A non-refundable application fee of £185 applies, unless otherwise stated
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- Maximum Loan: £3,000,000 subject to loan to value limits (restricted to £2,000,000 for Tier 2 products)
- **Holiday Let not available for Tier 2 borrowers**

5 Year Fixed – Tier 1	
Max LTV	75%
Initial Rate	5.45%
Fee	7%
ICR	125%
ERC	5% in year 1 4% in year 2 4% in year 3 3% in year 4 2% in year 5
Revert Rate	8.75% (BBR + 5%)
Product Code	STD-5757-017

5 Year Fixed – Tier 2	
Max LTV	75%
Initial Rate	5.85%
Fee	7%
ICR	125%
ERC	5% in year 1 4% in year 2 4% in year 3 3% in year 4 2% in year 5
Revert Rate	8.75% (BBR + 5%)
Product Code	STD2-5757-004

2 Year Fixed – Tier 1	
Max LTV	75%
Initial Rate	4.79%
Fee	5%
ICR	125% / 140%
ERC	2% in year 1 2% in year 2
Revert Rate	8.75% (BBR + 5%)
Product Code	STD-2755-024

2 Year Fixed – Tier 2	
Max LTV	75%
Initial Rate	5.49%
Fee	5%
ICR	125% / 140%
ERC	2% in year 1 2% in year 2
Revert Rate	8.75% (BBR + 5%)
Product Code	STD2-2755-005

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- A non-refundable application fee of £185 applies, unless otherwise stated
- Purchase and Remortgage applications
- Maximum Loan: £3,000,000 subject to loan to value limits (restricted to £2,000,000 for Tier 2 products)
- **Holiday Let not available for Tier 2 borrowers**

5 Year Fixed – Tier 1	
Max LTV	75%
Initial Rate	5.79%
Fee	5%
ICR	125%
ERC	5% in year 1 4% in year 2 4% in year 3 3% in year 4 2% in year 5
Revert Rate	8.75% (BBR + 5%)
Product Code	STD-5755-040

5 Year Fixed – Tier 2	
Max LTV	75%
Initial Rate	6.25%
Fee	5%
ICR	125%
ERC	5% in year 1 4% in year 2 4% in year 3 3% in year 4 2% in year 5
Revert Rate	8.75% (BBR + 5%)
Product Code	STD2-5755-005

2 Year Fixed – Tier 1	
Max LTV	75%
Initial Rate	6.25%
Fee	2%
ICR	125% / 140%
ERC	2% in year 1 2% in year 2
Revert Rate	8.75% (BBR + 5%)
Product Code	STD-275-024

2 Year Fixed – Tier 2	
Max LTV	75%
Initial Rate	6.195
Fee	2%
ICR	125% / 140%
ERC	2% in year 1 2% in year 2
Revert Rate	8.75% (BBR + 5%)
Product Code	STD2-275-005

# STANDARD BUY-TO-LET

## Key Features

- Available for both Individual and Corporate borrowers
- For lending against houses, leasehold flats, maisonettes and new build properties
- Product fees can be added to the loan over and above the maximum loan limits
- A non-refundable application fee of £185 applies, unless otherwise stated
- Purchase and Remortgage applications
- Maximum Loan: £3,000,000 subject to loan to value limits (restricted to £2,000,000 for Tier 2 products)
- **Holiday Let not available for Tier 2 borrowers**

5 Year Fixed – Tier 1		
Max LTV	75%	80%
Initial Rate	6.40%	6.50%
Fee	2%	2%
ICR	125%	125%
ERC	5% in year 1 4% in year 2 4% in year 3 3% in year 4 2% in year 5	5% in year 1 4% in year 2 4% in year 3 3% in year 4 2% in year 5
Revert Rate	8.75% (BBR + 5%)	8.75% (BBR + 5%)
Product Code	STD-575-047	STD-580-052

5 Year Fixed – Tier 2	
Max LTV	75%
Initial Rate	6.95%
Fee	2%
ICR	125%
ERC	5% in year 1 4% in year 2 4% in year 3 3% in year 4 2% in year 5
Revert Rate	8.75% (BBR + 5%)
Product Code	STD2-575-005

## HMO – Up to 10 Bedrooms

## Key Features

Up to 10 bedrooms including, complex structures (not easily converted back to a residential status), Suis Generis planning and/or smaller size HMOs where planning allows the rooms to be a shared let to unrelated individuals and therefore unrelated individuals exceed room total.

- Maximum Loan: £2,000,000 subject to loan to value limits
- 80% LTV up to 8 bedrooms\*
- A non-refundable application fee of £185 applies, unless otherwise stated

5 Year Fixed – Tier 1		5 Year Fixed – Tier 1	
Max LTV	75%	Max LTV	75%
Initial Rate	6.10%	Initial Rate	6.40%
Fee	5%	Fee	2%
ICR	125%	ICR	125%
ERC	5% in year 1 4% in year 2 4% in year 3 3% in year 4 2% in year 5	ERC	5% in year 1 4% in year 2 4% in year 3 3% in year 4 2% in year 5
Revert Rate	8.75% (BBR + 5%)	Revert Rate	8.75% (BBR + 5%)
Product Code	EHMO-5755-003	Product Code	EHMO-575-003

5 Year Fixed – Tier 1	
Max LTV	80%
Initial Rate	6.60%
Fee	2%
ICR	125%
ERC	5% in year 1 4% in year 2 4% in year 3 3% in year 4 2% in year 5
Revert Rate	8.75% (BBR + 5%)
Product Code	EHMO-580-003

\*80% LTV up to 8 bedrooms

\*Up to £1,500,000 net

## Small HMO – Up to 6 bedrooms

### Key Features

Up to six rooms with no complex structure (easily converted back to residential status) and/or let to no more than six unrelated individuals. If room sizes allow for more than one individual per room under government guidelines, the share must be a related individual.

- Maximum Loan: £2,000,000 subject to loan to value limits
- A non-refundable application fee of £185 applies, unless otherwise stated

5 Year Fixed – Tier 1	
Max LTV	80%
Initial Rate	6.30%
Fee	5%
ICR	125%
ERC	5% in year 1 4% in year 2 4% in year 3 3% in year 4 2% in year 5
Revert Rate	8.75% (BBR + 5%)
Product Code	SHMO-5805-004

5 Year Fixed – Tier 1	
Max LTV	75%
Initial Rate	6.90%
Fee	5%
ICR	125%
ERC	5% in year 1 4% in year 2 4% in year 3 3% in year 4 2% in year 5
Revert Rate	8.75% (BBR + 5%)
Product Code	SHMO2-5755-006

5 Year Fixed – Tier 1	
Max LTV	75%
Initial Rate	7.20%
Fee	2%
ICR	125%
ERC	5% in year 1 4% in year 2 4% in year 3 3% in year 4 2% in year 5
Revert Rate	8.75% (BBR + 5%)
Product Code	SHMO2-575-006

## Key Features

Up to six rooms with no complex structure (easily converted back to residential status) and/or let to no more than six unrelated individuals. If room sizes allow for more than one individual per room under government guidelines, the share must be a related individual.

- Maximum Loan: £2,000,000 subject to loan to value limits
- A non-refundable application fee of £185 applies, unless otherwise stated

2 Year Fixed	
Max LTV	75%
Initial Rate	5.00%
Fee	5%
ICR	125% / 140%
ERC	2% in year 1 2% in year 2
Revert Rate	8.75% (BBR + 5%)
Product Code	SHMO-2755-014

2 Year Fixed	
Max LTV	75%
Initial Rate	6.25%
Fee	2%
ICR	125% / 140%
ERC	2% in year 1 2% in year 2
Revert Rate	8.75% (BBR + 5%)
Product Code	SHMO-275-014

## Large HMO – Between 6 & 10 Bedrooms

### Key Features

Six rooms or more, complex structures (not easily converted back to a residential status), Suis Generis planning and/or smaller size HMOs where planning allows the rooms to be a shared let to unrelated individuals and therefore unrelated individuals exceed room total.

- Maximum Loan: £2,000,000 subject to loan to value limits
- A non-refundable application fee of £185 applies, unless otherwise stated

5 Year Fixed – Tier 2		5 Year Fixed – Tier 2	
Max LTV	70%	Max LTV	70%
Initial Rate	7.20%	Initial Rate	7.40%
Fee	5%	Fee	2%
ICR	125%	ICR	125%
ERC	5% in year 1 4% in year 2 4% in year 3 3% in year 4 2% in year 5	ERC	5% in year 1 4% in year 2 4% in year 3 3% in year 4 2% in year 5
Revert Rate	8.75% (BBR + 5%)	Revert Rate	8.75% (BBR + 5%)
Product Code	LHMO2-5705-006	Product Code	LHMO2-570-006

## Small MUFB - Up to 4 units

### Key Features

- Available for both Individual and Corporate borrowers
- Purchase and Remortgage applications
- Lending against MUFB properties of up to 4 units
- Maximum Loan: £3,000,000 subject to loan to value limits
- Product fees can be added to the loan over and above the maximum loan limits
- A non-refundable application fee of £185 applies, unless otherwise stated

5 Year Fixed – Tier 1	
Max LTV	75%
Initial Rate	6.55%
Fee	5%
ICR	125%
ERC	5% in year 1 4% in year 2 4% in year 3 3% in year 4 2% in year 5
Revert Rate	8.75% (BBR + 5%)
Product Code	SMUB-5755-033

5 Year Fixed – Tier 2	
Max LTV	70%
Initial Rate	7.20%
Fee	5%
ICR	125%
ERC	5% in year 1 4% in year 2 4% in year 3 3% in year 4 2% in year 5
Revert Rate	8.75% (BBR + 5%)
Product Code	SMUB2-5705-005

5 Year Fixed – Tier 1	
Max LTV	75%
Initial Rate	6.95%
Fee	2%
ICR	125%
ERC	5% in year 1 4% in year 2 4% in year 3 3% in year 4 2% in year 5
Revert Rate	8.75% (BBR + 5%)
Product Code	SMUB-575-046

5 Year Fixed – Tier 2	
Max LTV	70%
Initial Rate	7.60%
Fee	2%
ICR	125%
ERC	5% in year 1 4% in year 2 4% in year 3 3% in year 4 2% in year 5
Revert Rate	8.75% (BBR + 5%)
Product Code	SMUB2-570-005

## Large MUFB - Between 5-10 units

### Key Features

- Available for both Individual and Corporate borrowers
- Purchase and Remortgage applications
- Lending against MUFB properties between 5 & 10 units
- Maximum Loanw £3,000,000 (restricted to £2,000,000 for Tier 2 products)
- Product fees can be added to the loan over and above the maximum loan limits
- A non-refundable application fee of £185 applies, unless otherwise stated

5 Year Fixed – Tier 1	
Max LTV	75%
Initial Rate	6.85%
Fee	5%
ICR	125%
ERC	5% in year 1 4% in year 2 4% in year 3 3% in year 4 2% in year 5
Revert Rate	8.75% (BBR + 5%)
Product Code	LMUB-5755-033

5 Year Fixed – Tier 2	
Max LTV	75%
Initial Rate	7.35%
Fee	5%
ICR	125%
ERC	5% in year 1 4% in year 2 4% in year 3 3% in year 4 2% in year 5
Revert Rate	8.75% (BBR + 5%)
Product Code	LMUB2-5755-003

5 Year Fixed – Tier 1	
Max LTV	75%
Initial Rate	7.15%
Fee	2%
ICR	125%
ERC	5% in year 1 4% in year 2 4% in year 3 3% in year 4 2% in year 5
Revert Rate	8.75% (BBR + 5%)
Product Code	LMUB-575-046

5 Year Fixed – Tier 2	
Max LTV	75%
Initial Rate	7.70%
Fee	2%
ICR	125%
ERC	5% in year 1 4% in year 2 4% in year 3 3% in year 4 2% in year 5
Revert Rate	8.75% (BBR + 5%)
Product Code	LMUB2-575-003

## Key Features

- Available for Individual and Corporate borrowers
- UK citizens with an active UK credit footprint only
- Purchase and Remortgage applications
- Lending against houses, leasehold flats, new build properties, maisonettes, HMOs and MUFBs
- Maximum Loan: £3,000,000 subject to loan to value and property limits
- Product fees can be added to the loan over and above the maximum loan limits
- A non-refundable application fee of £185 applies, unless otherwise stated
- **Not available for Tier 2 borrowers**

5 Year Fixed	
Max LTV	70%
Initial Rate	5.95%
Fee	5%
ICR	125%
ERC	5% in year 1 4% in year 2 4% in year 3 3% in year 4 2% in year 5
Revert Rate	8.75% (BBR + 5%)
Product Code	EXP-5705-005

5 Year Fixed	
Max LTV	70%
Initial Rate	6.55%
Fee	2%
ICR	125%
ERC	5% in year 1 4% in year 2 4% in year 3 3% in year 4 2% in year 5
Revert Rate	8.75% (BBR + 5%)
Product Code	EXP-570-005



## **Nigel Robbins**

### **National Account Manager**

Nigel's journey with MT Finance begins with his appointment as National Account Manager. With a strong background in building relationships and supporting key accounts, Nigel is focused on strengthening our partnerships and delivering value to our brokers.

 07943 150225  [nigel@mt-finance.com](mailto:nigel@mt-finance.com)



## **Alex Taylor**

### **Business Development Manager - Mortgages**

Alex, who previously served as the BTL Broker Relationship Manager at MT Finance will now focus on deepening and maintaining relationships with mortgage brokers, providing them with expert guidance & support on our range of Commercial Mortgage products and BTL solutions.

 07507 717182  [alext@mt-finance.com](mailto:alext@mt-finance.com)



## **James Briggs**

### **National Account Manager**

James is a highly motivated specialist finance leader with over 25 years of experience in the UK mortgage market. As National Account Manager at MT Finance, James focuses on developing specialist lending propositions and forging long-term intermediary relationships.

 07985 532739  [jamesb@mt-finance.com](mailto:jamesb@mt-finance.com)



## **David Kingham**

### **BDM for London & South East**

David started as an NBE in 2019 and progressing to senior underwriter for regulated bridging, his expertise allowed him to smoothly transition into business development, where he excels in navigating complex markets and providing innovative solutions.

 07460 753466  [david@mt-finance.com](mailto:david@mt-finance.com)

# MEET YOUR BDM



## Joe Grace

### Senior BDM for London & South East

Joe originally joined us in 2019 as a New Business Executive, meaning he has an in-depth knowledge of our operations and process. His ability to forge strong relationships make him a natural BDM for our brokers in London.

 07309 718034  [joe@mt-finance.com](mailto:joe@mt-finance.com)



## Richard Sherman

### Senior BDM for South West & South Wales

Richard joined us in 2018 and has over 10 years' experience in the industry. Having joined from a mortgage broker, he's uniquely placed to understand how our brokers in South West England and South Wales truly operate and how best to support them.

 07366 144697  [richard@mt-finance.com](mailto:richard@mt-finance.com)



## Adam Healy

### Business Development Manager

Adam is a seasoned specialist finance professional with over 18 years of experience. His extensive background spanning the entire lending lifecycle allows him to assess complex cases with an underwriter's eye, ensuring a proactive approach to risk management from the outset.

 07367 358020  [ahealy@mt-finance.com](mailto:ahealy@mt-finance.com)

# SUBMIT BUSINESS



## Submit Business

Easily submit a new case and manage your existing ones, all via our intermediary portal. Or if you'd rather discuss your case prior to submission, call our expert BTL team - they're friendly and happy to help.

[More Info →](#)



## BTL Criteria Guide

If you're looking for an effortless and hands-on approach to your cases – you've found it! Take a look at the latest rates and key criteria for our buy-to-let mortgage products.

[More Info →](#)



## Become an Introducer

From enquiry to completion, you have direct dialogue with your dedicated underwriter, receive regular updates from your case manager, and our BDMs are always on hand to explore your client's options. Rest assured; we're with you all the way.

[More Info →](#)